



More than 1900 specialized chemical laboratory technicians, natural scientists, competent clerks and many helping hands work at AGROLAB throughout Europe. Our laboratories serve our society with independent analysis for healthy food, clean environment and sustainable agriculture. To ensure that AGROLAB continues to stand for high analytical quality and caring service, we are looking for new employees with commitment, personal responsibility and a love for precision.

We want to expand our leading position and are looking for a

Sales Manager-KAM for NL - food/feed

Fulltime | The Netherlands

YOUR TASKS WILL BE

- Development of existing customers
- Acquisitions of new customers,
- Monitor markets and customers to help building strategy

YOUR PROFIL

- Academic training with natural sciences background
- Significant sales experience, lab world/analysis is a preference
- A proven track record of selling, negotiating and closing deals in a B2B environment
- Experience with retailers
- Strong relation building skills
- Pro-active and enthusiastic and willing to work in a team to reach a success full goal.
- Highly self-motivated
- Good English skills
- High organisational talent and good communication skills

YOUR PLUS

- Flat hierarchies
- Fair treatment and transparent decisions as basis for our good work environment
- Working in a line of business with a promising future

Be part of the company success!

Are you interested? Then please send your application via e-mail to:

YOUR CONTACT

Patrick.Gaiani@agrolab.fr

*Commercial Director
Food-feed O.U. south-west Europe*



WHAT YOU GET:

Laboratories that
always offer that
little bit extra

